

Storing Grain Harvest 2022

Fengrain has been storing grain, looking after growers and customers needs since 1976. Our Wimblington facility can accommodate all main combinable crops.

Why Central Storage with Fengrain?

- Storing grain centrally has many benefits:
 - Full grain management service - No worries - processing /drying / storing
 - Flexible storage space - to help with yield variations
 - Added value marketing through our marketing partner, Frontier Agriculture
 - Cost effective management of grain
 - Better utilisation of existing facilities and cash flow
 - Low cost long term asset
- End users are demanding more vigorous testing regimes; a high proportion of grain will be VENDOR ASSURED from a central store.
- Fengrain offer comprehensive grain management services, storing at our 100,000t facility at Wimblington.
- Specific benefits are detailed but there are many other benefits to support growers.
- Our charges are transparent with all known associated costs of central storage detailed below.
- It is company policy that it should be more cost effective to own space rather than rent at Fengrain.
- Lower than commercial drying charges.
- A haulage subsidy of 10p per tonne per mile up to a maximum of £3.00 for deliveries into store over 10 miles.
- Subject to availability, owners can store up to 20% more than ownership, with the full benefits of ownership at no extra charge.
- Grain can be marketed in pools, operated by Frontier.
- All costs are reviewed annually.



GRAIN MANAGEMENT AND HANDLING CHARGES

Annual Maintenance

- The annual maintenance charge is reviewed annually and covers:
 - Store Maintenance
 - Grain Storage Costs
- For harvest 2022/23 the annual storage charge will be £15.50 per tonne, split into two parts.
 - £10.00 on owned space is levied before harvest, and due for payment in July 2022.
 - £5.50 on used space is levied in November and due for payment in January 2023.
 - Storage charges, delivery charges and weight losses are all based on Delivered Gross Weight.
 - All charges are to be collected by Direct Debit instruction.

CONTRACTUAL

- Grain and Pulses are on the relevant AIC 1 Contract or any subsequent amendment. Oilseed Rape is on the relevant FOSFA 26A Contract unless they are superseded by specific Fengrain terms.

CENTRAL STORE DRYING CHARGES

Fuel surcharge

- Charges are budgeted at a fixed cost for fuel known at the time. Fengrain reserve the right to add a surcharge - subject to the cost of fuel inflation. This calculation is agreed annually with the Directors. Any alterations to costs will be adjusted accordingly.

WEIGHT LOSSES AND BONUSES

- Base charge for weight loss reduction 0.5%- reviewed annually.
NB - all weight losses are calculated from zero.

SCREENINGS

- Cereals and Pulses - 1% weight loss per 1% screenings.
- Oil seeds- 1% weight loss per 1% screenings.

ADMIXTURE

- Cereals - over 2% admix may result in a rejection or specific claim.
- Oil seeds- 1% weight loss on 2-3% admixture and 2% weight loss on anything else above 3%.
- Pulses - 2% weight loss applies to every 1% admixture above 2% admixture.

MOISTURE WEIGHT LOSS

- No weight loss is taken for grain delivered below the following base level: 14.5% Malting Barley / 15% Other Cereals / 9% Oilseeds / 14% Pulses.
- For every 1% moisture above these levels (or part thereof). 1.25% weight loss is deducted from Cereals, Pulses and Oilseeds.
- The above is calculated to 1% below the base levels as indicated.

OILSEED RAPE

- Oilseed allowances for all seed delivered to store are as per FOSFA26A Contract terms subject to the following:

- Specification is 9% moisture / 40% Oil / 2% Admix
- Bonus payable as per FOSFA26A Contract at time of collection.
These at the time of publication as follows.
 - Oil 1.5% per 1% above 40%
 - Moisture 1% per 1% below 9% (to 6%)
 - Screenings and Admix 1% per 1% below 2%
- Moisture bonus not payable on rape that has been dried. (ie above 9% on delivery).
- Oilseeds delivered below 6% moisture will only be taken in at the company's discretion and terms.
- OSR temperature charges at £1.50 pt applies at 28 degrees and above.

LINSEED

- Unable to store Linseed.

GRAIN SAMPLING AND GRADING

- The Company operate a rigorous testing procedure in line with TASCC protocols. Samples are retained for a minimum of 6 months.

ERGOT AND OTHER CONTAMINANTS

- The cost of ergot removal is £18 per tonne.
- There is a 3% weight reduction for any grain that is treated for ergot.
- Zero tolerance on Malting Barley.

DRYING CHARGES

FROM	TO	OTHER CEREALS	MALTING BARLEY	OILSEEDS	PULSES
9.1	9.5			£3.50	
9.6	10			£4.45	
10.1	10.5			£6.13	
10.6	11			£6.69	
11.1	11.5			£8.91	
11.6	12			£9.57	
12.1	12.5			£12.92	
12.6	13			£14.47	
13.1	13.5			£17.82	
13.6	14			£20.04	
14.1	14.5			£24.50	
14.6	15		£4.55	£26.72	
15.1	15.5	£4.55	£5.25	£28.95	£13.28
15.6	16	£5.25	£6.53	£33.41	£15.86
16.1	16.5	£6.53	£6.53	£37.85	£18.52
16.6	17	£7.26	£7.26	£45.08	£21.16
17.1	17.5	£9.14	£9.14	TBA	£23.78
17.6	18	£10.03	£10.03		£25.11
18.1	18.5	£14.53	£14.53		£29.09
18.6	19	£15.91	£15.91		£31.08
19.1	19.5	£21.91	£21.91		£34.37
19.6	20	£23.78	£23.78		£39.67
20.1	20.5	£30.07	£30.07		£42.30
20.6	21	£45.13	£45.13		£45.13
21+		TBA	TBA		TBA

The Company reserves the right to alter and amend any of the above terms and conditions including costs at any time and without prior notice.

PULSES/OATS

- All Pulses/Oats delivered to site will be treated as feed varieties.

MYCOTOXINS

- Please refer to our website for DON & ZON charges.

MAXIMUM MOISTURE LEVELS

- The Company reserve the right to reject grain with excessive moisture levels during peak harvest. You may be respectfully asked to hold the grain on farm until we can process it.
 - Wheat 20%
 - Barley 18%
 - Rape 12%
 - Pulses 18%



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